



WERKWEEK #3 –
SMACK-THAT-BUY-BUTTON
SALES PAGES

WERKWEEK #2 RECAP

SMACK-THAT-BUY-BUTTON SALES PAGES

SHORT-FORM VS. LONG-FORM

THE 60-MINUTE SALES PAGE FORMULA

A DEEP-DIVE INTO THE SEVEN FORMULA ELEMENTS

SALES PAGE MAP

WERKWEEK #3 WRAP UP



#### WERKWEEK #2 RECAP

WEEKLY SUPPORT + FEEDBACK
WERKBOOKS + LOGIN DETAILS
LIVE CLASSES (THURSDAYS @ 7:30 P.M. EDT)
OFFICE HOURS (9 A.M. – 3 P.M. EDT)
REPLAYS AND COURSE CONTENT

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#### SMACK-THAT-BUY-BUTTON SALES PAGES

TWO CORE OFFER TYPES
A LOOK AT SHORT-FORM VS. LONG FORM PAGES



# THE 60-MINUTE SALES PAGE FORMULA

**HEADLINE** 

PAIN

**PAIN RELIEVER** 

CTA

**TESTIMONIALS** 

STREET CRED

CTA



# WERKWEEK #3 WRAP UP

Q&A WIN TASKS RECAP



### QUESTION TIME ...