18:59:13 From Marcia Armstrong : Good night :) 19:03:43 From Marcia Armstrong : 1 19:03:49 From Mary Bossard To All Panelists : 1 19:03:59 From Cherita Weatherspoon : 1 19:06:29 From Alicia Knight To All Panelists : Hi Aprvl 19:06:45 From Alicia Knight To All Panelists : Sorry for being late – I need helpppp 19:10:33 From Alicia Knight To All Panelists : Thanks – right 19:10:46 From Marcia Armstrong : 1 19:10:47 From Mary Bossard To All Panelists : 1 19:10:48 From Alicia Knight To All Panelists : 1 19:11:26 From Cherita Weatherspoon : We can't see her page. 19:11:34 From Cherita Weatherspoon : It's still on your notes. 19:11:45 From Mary Bossard To All Panelists : It's a sales page but I haven't attached the sale cart yet 19:11:51 From Cherita Weatherspoon : 1 19:12:25 From Mary Bossard To All Panelists : 147 but was going to put on sale 19:13:01 From Mary Bossard To All Panelists : yes 19:15:10 From Mary Bossard To All Panelists : yes. should I do a space and make that a new paragraph? 19:17:48 From Mary Bossard To All Panelists : Thank you so much! 19:19:04 From Mary Bossard To All Panelists : Should I still include what this bundle has to offer? 19:20:55 From Mary Bossard To All Panelists : yes 19:21:50 From Mary Bossard To All Panelists : to make sure I don't mess this up lol where I put the exercise and the ebook etc should I delete that and save it for the sales cart page? 19:22:27 From Mary Bossard To All Panelists : yes 19:22:35 From Mary Bossard To All Panelists : Thank you so much 19:26:29 From Tamara Richards : Got it! 19:28:40 From Tamara Richards : They go directly into the academy 19:28:53 From Tamara Richards : it's kind of like the copy closet 19:29:11 From Tamara Richards : they are booking a call.. I just have something similar to the copy closet where videos etc are 19:29:13 From Tamara Richards : yeeess!! 19:29:17 From Tamara Richards : thank you!!! 19:29:58 From Tamara Richards : Got it!!! thank you! 19:32:25 From Tamara Richards : yes 19:33:46 From Tamara Richards : Amazing!!! 19:33:52 From Tamara Richards : Thank you! 19:34:48 From Tamara Richards : Right... ok 19:35:27 From Marcia Armstrong : heyyyy 19:35:37 From Marcia Armstrong : first session 19:38:51 From Marcia Armstrong : gotcha 19:40:22 From Marcia Armstrong : yes I wrote before 19:40:34 From Marcia Armstrong : no please 19:40:37 From Marcia Armstrong : quite clear 19:40:40 From Marcia Armstrong : thank you 19:41:46 From Tamara Richards To All Panelists : What is a sweet

spot for the amount of email you should send after a masterclass/ workshop? 19:47:39 From Marcia Armstrong : i like that 19:47:40 From Tamara Richards To All Panelists : I'm a little conflicted if I should offer a sales page (like what I have) to sale my macro coaching or just a page that list what the program is and what's included? I've seen people do the second option, so I'm becoming conflicted if I should change my page around. What have you seen that works? 19:47:50 From Tamara Richards To All Panelists : *sell 19:49:28 From Marcia Armstrong : yes 19:49:34 From Marcia Armstrong : i can do that 19:49:47 From Marcia Armstrong : I've done it before 19:51:08 From Marcia Armstrong : will do 19:51:26 From Marcia Armstrong : lol 19:52:07 From Marcia Armstrong : ok noted 19:52:33 From Marcia Armstrong : thank you so much 19:52:46 From Marcia Armstrong : first week in and learning so much 19:53:02 From Tamara Richards To All Panelists : coaching is \$297 19:53:11 From Tamara Richards To All Panelists : which is what I'm doina 19:54:10 From Tamara Richards To All Panelists : right 19:54:14 From Tamara Richards To All Panelists : I agree 19:54:30 From Alicia Knight To All Panelists : I'm planning out my content for social media and sometime feel the need to be formal on LI and more relaxed on the other platforms. What tips do you have for balancing and showing up as me across any platform? 19:56:46 From Alicia Knight To All Panelists : yes it does 19:56:47 From Alicia Knight To All Panelists : lol 19:56:56 From Marcia Armstrong : i like that analogy 19:57:10 From Alicia Knight To All Panelists : got it haha 19:57:25 From Alicia Knight To All Panelists : thanks 19:58:06 From Marcia Armstrong : bye bye 19:58:08 From Alicia Knight To All Panelists : bye 19:58:11 From Tamara Richards To All Panelists : be Safe! 19:58:15 From Mary Bossard To All Panelists : Thank you 19:58:18 From Marcia Armstrong : ok cool